

No Hassle Service Plan (NHSP)

Providing solutions for increased oil production with predictable service cost and No Hassle

Why we offer a No Hassle Service Plan?

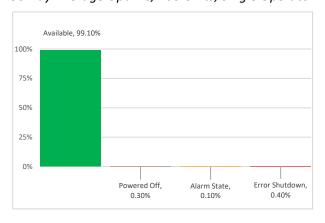
Our core business is casing gas compressors – design, build and service. The size of the Casing Gas Compression market is driven by economics, therefore lower capital and op cost, along with less hassle, results in a larger market. We realized that in order to grow the market, in addition to a new compression element, a new approach to service was needed – the No Hassle Service Plan and SkyView monitoring system. We see all unusual process and operational issues affecting reliability and service cost, and design and implement hardware and processes to minimize or eliminate their negative effects. The result, lower costs and less hassle leads to more sales.

How can our customers benefit from the NHSP?

- ✓ Maximize oil production with less downtime
- ✓ Includes a proactive equipment upgrade program, consisting of changes that will reduce down time and service cost
- ✓ We monitor our SkyView reporting system to ensure everything is running, relieving the operator of that cost and hassle
- ✓ Our customers have access to SkyView, allowing monitoring of status and pressures from any connected device.
- ✓ Predictable service cost a couple cups of coffee per day per unit

Maximize Uptime

30 Day Average Uptime, 160 Units, Single Operator



Our customers benefit from increased oil production at minimal cost and No Hassle

What does the all-inclusive No Hassle Service Plan actually include?

Service All compressor parts, fluids and labour for routine service, repair, and overhauls

Performance Thought you needed a low ΔP high volume cylinder and on installation you find out you really Changes

need a high ΔP low volume cylinder? Changing is included in the NHSP.

SkyView, our reporting system, identifies and collects data from HCGs, allowing us to Monitoring

diagnose and avert potential interruptions before they occur. Customers can access live

performance data through secure server

Upgrades If there are endemic operational or service issues, we design these defects out and implement

upgrades across the existing fleet.

Travel Travel time and mileage to our established service areas (Calgary, Grande Prairie, Swift

Current and Stoughton). Outside our regular service areas, a low fixed annual Remote

Surcharge is applied; which presumes help from the customer for simple tasks. If required, we

will have a Service Tech on site the next working day.



SkyView

In 2018, CCI implemented SkyView, an IoT Platform that links HCG sensors, telemetry and a front-end so that HCG condition can be accessed on any internet capable device. SkyView is used as a predictive planning tool by field service technicians and dramatically shortens the response time to remedy distressed units. Additionally, customers have access to SkyView that can help optimize well performance.

As a result of customer feedback and our own experience, we continue to make changes to the SkyView system to improve capabilities and ease of use. Having live status, suction and discharge pressure data available online eliminates operators making daily trips to wells to record pressure readings, increasing their efficient use of time and reducing driving exposure.

Used by CCI service technicians to:

- ✓ Diagnose and avert potential issues
- Maximize equipment uptime
- ✓ Reduce costs due to unnecessary visits
- ☑ Reduce costs due to catastrophic failure

Used by customers to:

- ✓ Monitor equipment status
- ✓ Monitor current compressor pressures and trends

